# CÔNG TY CỔ PHẦN KHOÁNG SẢN FECON FECON MINING JOINT STOCK COMPANY

Số: 042901/2025/CBTT.FCM No: 042901/2025/CBTT.FCM

# CỘNG HOÀ XÃ HỘI CHỦ NGHĨA VIỆT NAM Độc lập - Tự do - Hạnh phúc THE SOCIALIST REPUBLIC OF VIET NAM Independence - Freedom - Happiness

Hà Nam, ngày 29 tháng 04 năm 2025 Ha Nam, 29/04/2025

# CÔNG BÓ THÔNG TIN ĐỊNH KỲ PERIODIC INFORMATION DISCLOSURE

Kính gửi: - Ủy ban Chứng khoán Nhà nước - Sở Giao dịch Chứng khoán TP. Hồ Chí Minh

To: - State Securities Commission
- Ho Chi Minh Stock Exchange

- 1. Tên tổ chức/Name of organization: CÔNG TY CỔ PHẦN KHOÁNG SẨN FECON FECON MINING JOINT STOCK COMPANY
- Mã chứng khoán/Mã thành viên/ Stock code/ Broker code: FCM
- Địa chi/Address: Cụm công nghiệp Thi Sơn, phường Thi Sơn, thị xã Kim Bảng, tỉnh Hà Nam/Thi Sơn Industrial Cluster, Thi Sơn Ward, Kim Bang Town, Ha Nam Province

- Điện thoại/Tel: 0226 3533038
- Website: feconmining.com.vn

- Email: info@feconmining.com.vn

- 2. Nội dung thông tin công bố/Contents of disclosure:
- Báo cáo tài chính riêng quý 1 năm 2025 và giải trình kết quả hoạt động kinh doanh của kỳ báo cáo thay đổi 10% trở lên so với cùng kỳ năm trước/Separate financial statements in quarter 1, year 2025 and explanation of the business performance statement of the reporting changes by 10% or more compared to the same period of the last year.
- 3. Thông tin này đã được công bố trên trang thông tin điện tử của công ty vào ngày 29/04/2025 tại đường dẫn http://feconmining.com.vn/This information was published on the company's website on 29/04/2025(date), as in the link http://feconmining.com.vn

Chúng tôi xin cam kết các thông tin công bố trên đây là đúng sự thật và hoàn toàn chịu trách nhiệm trước pháp luật về nội dung các thông tin đã công bố/We hereby certify that the information provided is true and correct and we bear the full responsibility to the law.

Tài liệu đính kèm/Attached documents: Báo cáo tài chính riêng quý 1 năm 2025 Separate financial statements in quarter 1/2025 ĐẠI DIỆN CÔNG TY CP KHOÁNG SẢN FECON Organization representative

Người được UQ CBTT

Person authorized for disclose information

CO PHÂN KHOÁNG SẢN FECON

CÔNG TY

Nguyễn Hữu Thiều

# **FECON Mining Joint Stock Company**

Separate financial statements

For the year ended 31 March 2025

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#### BALANCE SHEET at 31 March 2025

ARTICLE	Code	Notes	31.03.2025	01.01.2025
1	2	100000	VNĐ	VNÐ
ASSETS		3	4	5
A. CURRENT ASSETS (100 = 110 + 120 + 130	100	1	E2E 050 704 750	F00 W40 040 444
I. Cash and cash equivalents	110	5.1	535,058,724,758	538,710,823,414
1. Cash	111	3.1	41,335,980,306	28,743,023,686
2. Cash equivalents	112		21,335,980,306	8,743,023,686
II. Short-term investment	120		4,000,000,000	20,000,000,000
3. Held- to-maturity investment	123		4,000,000,000	<b>4,000,000,000</b> <b>4,000,000,000</b>
III. Current accounts receivable	130		A CONTRACT OF THE	
Short-term trade receivables	131	5.2	389,488,206,933	411,842,288,975
2. Short-term advances to suppliers	132	5.3	425,036,119,839	444,570,544,777
6. Other short-term receivables	136	5.4	2,057,915,140	1,145,428,360
7. Provision for doubtful			2,083,415,764	2,212,875,762
short-term receivables	137	5.5	(39,689,243,810)	(36,086,559,924)
8. Shortage of assets waiting for resolution	139			
IV. Inventories	140		97,774,501,787	88,488,498,446
1. Inventories	141	5.6	107,577,046,563	98,291,043,222
2. Provision for obsolete inventories	149		(9,802,544,776)	(9,802,544,776)
V. Other current asset	150		2,460,035,732	5,637,012,307
Short-term prepaid expenses	151	5.7	2,394,559,497	5,635,230,429
3. Taxes receivables	153			1,781,878
B.NON-CURRENT ASSETS (200 = 210 + 220	200		106,308,983,536	109,550,174,447
I. Long-term receivables	210		2,557,051,950	2,518,051,950
6. Other long-term receivables	216	5.4	2,557,051,950	2,518,051,950
II. Fixed assets	220		20,239,332,420	23,198,641,742
1. Tangible fixed assets	221	5.8	15,938,100,273	18,853,757,451
- Cost	222		402,625,026,527	402,625,026,527
- Accumulated depreciation	223		(386,686,926,254)	(383,771,269,076)
3. Intangible fixed assets	227	5.10	4,301,232,147	4,344,884,291
- Cost	228		7,003,276,109	7,003,276,109
- Accumulated depreciation	229		(2,702,043,962)	(2,658,391,818)
III. Investment property	230		864,700,000	864,700,000
- Cost	231		864,700,000	864,700,000
IV. Long-term asset in progress	240		472,149,213	472,149,213
2. Construction in progress	242		472,149,213	472,149,213
IV. Long-term investment	250		81,531,800,000	81,531,800,000
1. Investment in subsidiaries	251	5.11a	67,580,000,000	67,580,000,000
3. Investment in another entity	253	5.11b	13,951,800,000	13,951,800,000
4. Provision for diminution in value of long-te	254		-	
V. Other long-term asset	260		643,949,953	964,831,542
Long-term prepaid expenses	261	5.7	643,949,953	964,831,542
TOTAL ASSETS (270 = 100 + 200)	270		641,367,708,294	648,260,997,861

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# **BALANCE SHEET**

at 31 March 2025

ARTICLE	Code	Notes	31.03.2025 VNĐ	01.01.2025 VNĐ
1	2	3	4	5
RESOURCES				
A. LIABILITIES (300 = 310 + 330)	300		101,884,016,732	113,180,887,660
I. Current liabilities	310		101,594,016,732	112,893,887,660
Short-term trade payables	311	5.12	70,802,417,910	77,399,978,472
Short-term advances from customers	312		5,438,399,988	4,964,765,788
3. Statutory obligations	313	5.13	569,525,940	1,281,348,786
4. Payables to employees	314		3,947,933,414	4,154,422,500
5. Short-term accrued expenses	315	5.14	1,466,786,853	4,026,838,840
6. Short-term internal payables	316		-	-
7. Construction contract payables based on a	317		-	
8. Short-term unearned revenues	318			
9. Other short-term payables	319	5.15	699,794,455	611,455,630
10. Short-term loan and finance lease	320	5.18	16,500,000,000	16,500,000,000
11. Short-term provision	321			
12. Bonus and welfare fund	322		2,169,158,172	3,955,077,644
II. Non-current liabilities	330		290,000,000	287,000,000
7. Other long-term liabilities	337	5.15	290,000,000	287,000,000
8. Long-term loans and borrowings	338	5.18		207,000,000
B. OWNERS' EQUITY (400 = 410 + 430)	400		539,483,691,562	535,080,110,201
I. Capital	410	5.19	539,483,691,562	535,080,110,201
1. Share capital	411		462,266,260,000	462,266,260,000
- Ordinary shares with voting rights	411a		462,266,260,000	462,266,260,000
2. Share premium	412		(1,873,645,455)	(1,873,645,455)
8. Investment and development fund	418		40,630,016,668	40,630,016,668
11. Undistributed earnings	421		38,461,060,349	
- Undistributed earnings			00,401,000,049	34,057,478,988
as at prior year-end	421a		34,057,478,988	33,835,077,003
- Earnings for the year	421b		4,403,581,361	222,401,985
TOTAL LIABILITIES AND DWNERS' EQUITY (440 = 300 + 400)	440		641,367,708,294	648,260,997,861

Ha Nam Province, April 2025

02 Director

Preparer cum Chief Accountant

Ngo Thi Thanh

**Pham Trung Thanh** 

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# STATEMENT OF INCOME For the year ended 31 March 2025

ARTICLE		ARTICLE Code Notes Quarter I		rl	Cumulative from the beginning of the yea end of this quarter		
H				Current year	Previous year	Current year	Previous year
1.	Revenue from sale of goods and rendering of	01		112,051,935,900	71,263,378,268	112,051,935,900	71,263,378,268
2.	Deductions  Net revenue from sale of goods and	02		0	0	0	O
3.	rendering of services (10 = 01-02) Cost of goods sold and	10	5.20	112,051,935,900	71,263,378,268	112,051,935,900	71,263,378,268
4.	services rendered Gross profit from sale of goods and	11	5.21	100,027,749,125	64,171,928,157	100,027,749,125	64,171,928,157
5.	rendering of services (20 = 10-11)	20		12,024,186,775	7,091,450,111	12,024,186,775	7,091,450,111
6.	Finance income	21		227,552,225	187,549,460	227,552,225	187,549,460
7	Finance expenses	22	5.22	397,780,658	2,243,848,564	397,780,658	2,243,848,564
_	In which: Interest expense	23		0	1,888,819,259	0	1,888,819,259
10	General and administrative expenses	26	5.23	6,349,418,771	2,370,272,847	6,349,418,771	2,370,272,847
11	Operating profit {30 = 20+(21-22)-(24+25)}	30		5,504,539,571	2,664,878,160	5,504,539,571	2,664,878,160
12	Other income	31	5.24	0	0	0	0
13	Other expenses	32	5.24	62,870	0	62,870	0
14	Other profit(40 = 31-32)	40	5.24	(62,870)	-	(62,870)	

## STATEMENT OF INCOME For the year ended 31 March 2025

	ARTICLE Code Notes		Quarte	rl	Cumulative from the beginning of the year to the end of this quarter		
				Current year	Previous year	Current year	Previous year
	Accounting profit before tax				- 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		. Torrous your
15	(50 = 30+40+ 45)	50		5,504,476,701	2,664,878,160	5,504,476,701	2,664,878,160
	Current corporate income					3,33,3,43,73	2,004,070,100
16	tax expense	51	5.25	1,100,895,340	532,975,632	1,100,895,340	532,975,632
18	Net profit after tax (60 = 50-51-52)	60		4,403,581,361	2,131,902,528	4,403,581,361	2,131,902,528

Preparer cum Chief Accountant

Ngo Thi Thanh

He Nam Province, April 2, 2025

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Pham Trung Thanh

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# CASH FLOW STATEMENT (by indirect method) For the year ended 31 March 2025

		Cod	Note	Cumulative from the beginn end of this qu	the state of the s
	ARTICLE	e	s	Current year	Previous year
1		2	3	4	
I.	CASH FLOWS FROM OPERATING ACTIVITIES				
1.	Accounting profit before tax	01		5,504,476,701	2,664,878,166
2.	Adjustments for: - Depreciation of tangible fixed assets and				
	amortisation of intangible fixed assets	02		2,959,309,322	3,976,772,869
	- Provisions	03		3,602,683,886	
	- Profit from investing activities	05		(227,552,225)	(187,549,460
	- Interest expense	06			1,888,819,259
3.	Operating profit before changes in working capital	08		11,838,917,684	8,342,920,828
	- Increase in receivables	09		18,648,703,799	(10,114,136,807
	- Decrease in inventories	10		(9,286,003,341)	(35,288,629,732
	- (Decrease) increase in payables	11		(11,502,305,541)	456,224,753
	- (Increase) decrease in prepaid expenses	12		3,561,552,521	2,969,556,511
	- Interest paid	14		2,560,051,987	138,219,489
	- Corporate income tax paid	15		(1,669,593,242)	(1,804,103,969
	- Other cash inflows from operating activities	16		-	
	- Other cash outflows for operating activities	17	0	(1,785,919,472)	(819,746,757
	Net cash flows (used in) from operating activities	20		12,365,404,395	(36,119,695,684)
II.	CASH FLOWS FROM INVESTING ACTIVITIES				
1.	Purchase and construction of fixed assets and other long-term assets Loans to other entities and payments for purchase of	21		•	
3.	debt instruments of other entities	23		-	10,000,000,000
4.	debt instruments of other entities  Payments for investments in other entities  Payments for investments in other entities/ payment	24			
5.	for acquisition of a subsidiary, net of cash acquired	25		-	
7.	Interest and dividends received	27		227,552,225	187,549,460
	Net cash flows from (used in) investing activit	30		227,552,225	10,187,549,460
III.	CASH FLOWS FROM FINANCING ACTIVITIES			-	
1.	Capital contribution and issuance of shares	31		-	-
2.	Capital redemption	32			
3.	Borrowings received	33			86,733,935,378
4.	Borrowings repaid	34			(63,582,343,531)
6.	Dividends paid	36			
	Net cash flows from (used in) financing activities	40			23,151,591,847

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### **CASH FLOW STATEMENT**

For the year ended 31 March 2025

	ARTICLE		Note	Cumulative from the beginning of the year to the end of this quarter			
			s	Current year	Previous year		
1		2	3	4	5		
	Net decrease in cash and cash equivalents for the year (50 = 20+30+40)	50		12,592,956,620	(2,780,554,377)		
	Cash and cash equivalents at beginning of year	60		28,743,023,686	35,361,371,271		
	Impact of exchange rate fluctuation	61					
	Cash and cash equivalents at end of year (70 = 50+60+61)	70	5.1	41,335,980,306	32,580,816,894		

Preparer cum Chief Accountant

Ngo Thi Thanh

1a Nam Province, April & 2025

CÔNG Directo

BANG - T. HA

**Pham Trung Thanh** 

### 1. CORPORATE INFORMATION

### 1.1 Form of capital ownership

FECON Mining Joint Stock Company ("the Company") is a shareholding company incorporated under the Law on Enterprise of Vietnam pursuant to Enterprise Registration Certificate ("ERC") No. 0700252549 issued by the Department of Planning and Investment of Ha Nam Province on 3 September 2007 and 10th revision on 3 January 2025

The Company's charter capital according to Business Registration Certificate No. 0700252549 dated January 3, 2025 is 462,266,260,000 VND (Four hundred sixty-two billion, two hundred sixty-six million, two hundred sixty thousand VND)

FECON MINING JOINT STOCK COMPANY, Abbreviated name is FECON Mining

The Company's shares were listed on the Ho Chi Minh City Stock Exchange ("HOSE") with code FCM in accordance with Decision No. 54/2013/QD-SGDHCM issued by HOSE on 15 May 2013

The company's headquarters is at: Thi Son Industrial Cluster, Thi Son Ward, Kim Bang Town, Ha Nam Province.

The number of the Company's employees as at 31 March 2025 was 265 (31 December 2024: 267).

#### 1.2 Main business lines

- Production of concrete and products from cement and gypsum;
- Road freight transport; Passenger transport by road within urban and suburban areas; Other road passenger transport;
- Real estate business, ownership or rental land use rights;
- Renting motor vehicles;
- Iron ore mining; Mining of other non-ferrous metal ores; Mining of rare metal ores; Mining of stone, gravel, clay;
- Construction works: Foundations and underground works for high-rise buildings, industrial projects, transportation projects, irrigation works, urban technical infrastructure; High-tech pile testing;
- Geotechnical surveys, topographic surveys, geological surveys, hydrological surveys for construction;
- Conducting geotechnical tests for design surveys, quality management, monitoring in foundation and underground construction;
- Production and trading of various types of reinforced concrete components, steel, serving foundation and underground construction, production and trading of construction materials;
- Application and transfer of new foundation and underground construction technology into practical construction in Vietnam;
- Trading: Materials, supplies, industrial equipment in the fields of construction and industry;
- Construction of works: civil, industrial, transportation, irrigation; Warehousing services;
- Consulting, real estate brokerage; Hotel and office business;
- Design of civil and industrial structures;
- Import and export of goods related to the company's business.

The main activity of the Company during the period: Production of various types of finished concrete.

#### 1.3 Business structure

On March 31, 2025, the Company and its subsidiaries are as follows:

		Business	31 Marc	ch 2025	31 December 2024	
Company	Location	sector	Ownership (%)	Voting right (%)	Ownership (%)	Voting right (%)
Direct subsidia	ry					, , ,
Thai Ha Concrete Joint Stock Company (1)	Ha Nam	Production of various types of finished concrete	99,96	99,96	99,96	99,96

(1) Thai Ha Concrete Joint Stock Company is a shareholding company incorporated under the Law on Enterprise of Vietnam pursuant to Enterprise Registration Certificate ("ERC") No. 0700775193 issued by the Department of Planning and Investment of Ha Nam Province on 23 June 2016 and 7th revision on 10 January 2025. In which, FECON Mineral Joint Stock Company holds 4.758.000 shares equivalent to 47.580.000.000 VND (Forty-seven billion, five hundred eighty million VND), accounting for 99.96% of the charter capital.

The company's name in foreign language: THAIHA CONCRETE JOINT STOCK COMPANY.

Charter capital: 47.600.000.000 VND.

The Company's registered head office is located at Group 6, Quang Trung Ward, Phu Ly City, Ha Nam Province, Vietnam

The main activity of the Company during the period: Production of various types of finished concrete.

On October 3, 2019, FECON Mineral Joint Stock Company completed the purchase of 4,758,000 shares, accounting for 99.96% of the charter capital of Thai Ha Concrete Joint Stock Company. Currently, Thai Ha Concrete Joint Stock Company is in the process of basic construction and carrying out land compensation for the factory construction.

# 1.4. Statement on the ability to compare information on financial statements

The presentation tool and application of the guidelines of information 200 since January 1, 2015, in which the information and accounting figures presented in the financial statements are calculated and presented in the best possible way.

# 2. ACCOUNTING PERIOD, CURRENCY UNIT USED IN ACCOUNTING

#### Fiscal year

The Company's fiscal year applicable for the preparation of its separate financial statements starts on 1 January and ends on 31 December.

Financial statements are prepared for the fiscal year ending March 31, 2025

#### Accounting currency

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# Notes to the financial statements

The interim separate financial statements are prepared in VND which is also the Company's accounting currency.

# ACCOUNTING STANDARDS AND SYSTEM

# Accounting system applied

The company applies the Vietnamese Enterprise Accounting System issued along with Circular No. 200/2014/TT-BTC dated December 22, 2014, issued by the Ministry of Finance.

# Statement on Compliance with Accounting Standards and Regulations

The Board of Directors of the company ensures that they have fully complied with the Vietnamese Accounting Standards, the current Vietnamese Enterprise Accounting Regime, and the legal regulations related to the preparation and presentation of the financial statements for the fiscal year ending March 31, 2025

# Applied accounting documentation system

The Company's applied accounting documentation system is the General Journal system.

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#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICY

# **Basis for Preparing Financial Statements**

The accompanying financial statements are presented in Vietnamese Dong (VND), based on the historical cost principle and in accordance with Vietnamese Accounting Standards, the current Vietnamese Corporate Accounting Regime, and relevant legal regulations regarding the preparation and presentation of financial statements..

## Types of Exchange Rates Applied in Accounting

For transactions conducted in foreign currencies

Transactions conducted in foreign currencies are converted at the exchange rate applicable at the time the transaction occurs; foreign exchange differences arising from these transactions are recognized as income and financial expenses in the income statement.

Revaluation of foreign currency-denominated items at the time of preparing the financial statements

- (i) Cash equivalents in foreign currencies classified as assets (Cash, Receivables,...): Revaluated at the buying rate of the Commercial Bank where the company has an account on March 31, 2025.
- (ii) Cash equivalents in foreign currencies classified as liabilities (Payables, loans,...): Revaluated at the selling rate of the Commercial Bank where the company has an account on March 31, 2025.

Foreign exchange differences arising from revaluation are transferred to Revenue or financial expenses at the time of preparing the financial statements for the fiscal year ending March 31, 2025.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash in banks and short-term, highly liquid investments with an original maturity of not more than three (3) months that are readily convertible into known amounts of cash and that are subject to an insignificant risk of changes in value

# Accounting principles for financial investments

Investments in subsidiaries, associated companies, and other investments

 Investments in subsidiaries, associated companies, and joint ventures: Investments in subsidiaries, associated companies, and joint ventures where the Company has significant influence are presented using the cost method.

Profit distributions received by the Company from the accumulated profits of associated companies after the Company gains control are recognized in the Company's operating results for the year. Other distributions are considered as recoveries of investments and are deducted from the investment value.

Other investments: Recognized using the cost method.

#### Provision for loss on investments

Provisions for losses on investments in subsidiaries, joint ventures, and associated companies are made when these companies incur losses, leading to the investor's potential loss of capital or provisions due to a decline in the value of investments in these companies (except in cases of planned losses that were determined in the business plan prior to investment). The provision level corresponds to the Company's capital contribution ratio in economic organizations as guided in Circular 89/2013/TT-BTC dated June 28, 2013.

For other investments, the provision for loss is based on the fair value of the investment at the time of provision. In cases where the fair value cannot be determined, the provision is based on the losses of the invested party.

#### Principles of Accounts Receivable

Accounts Receivable are monitored in detail according to the collection period, debtor, currency type, and other factors as required by the Company's management.

Accounts Receivable include customer receivables and other receivables recognized based on the principle:

- Customer receivables consist of trade receivables arising from transactions of buying and selling between the Company and the buyer (who is an independent entity from the seller, including receivables between the parent company and subsidiaries, joint ventures, and affiliated companies). This receivable includes amounts due for export sales from the consignor through the consignee. Trade receivables are recognized in accordance with revenue standards at the time of recognition based on invoices and supporting documents.
- Other receivables include amounts that are not trade-related.

Receivables are classified as Short-term and Long-term on the Balance Sheet based on the remaining period of the receivables as of the date of the Financial Report.

Provision for doubtful receivables: is established for each doubtful receivable based on the duration of overdue principal repayment according to the original debt commitment (not considering any debt extensions between the parties), or the anticipated level of loss that may occur according to the guidelines in Circular 48/2019/TT-BTC dated August 8, 2019.

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# ACCOUNTING POLICIES APPLIED (Continued)

## **Inventory Accounting Principles**

Inventories are determined based on cost. In cases where the cost of inventories exceeds their net realizable value, they must be recorded at their net realizable value. The cost of inventories includes direct material costs, direct labor costs, and manufacturing overhead, if any, incurred to bring the inventories to their current location and condition. The net realizable value is determined by estimated selling price less costs to complete and costs of marketing, selling, and distribution incurred. Inventories are accounted for using the perpetual inventory method and priced using the monthly weighted average method.

The Company's provision for inventory write-down is established in accordance with current accounting regulations. Accordingly, the Company is allowed to establish a provision for write-down of obsolete, damaged, or low-quality inventory when the actual value of the inventory exceeds its net realizable value at the end of the accounting period.

# Accounting Principles and Depreciation of Tangible and Intangible Fixed Assets

The Company manages, utilizes, and depreciates fixed assets according to the guidance in Circular 45/2013/TT-BTC issued on April 25, 2013, and Circular 28/2017/TT-BTC issued on April 12, 2017, which amends and supplements certain provisions of Circular 45/2013/TT-BTC.

#### a. Accounting Principles

## **Tangible Fixed Assets**

Tangible fixed assets are recorded at cost, presented at original cost minus accumulated depreciation. The original cost of fixed assets includes all expenses that the Company has incurred to acquire the fixed asset up to the point of putting the asset into a state of readiness for use.

When a fixed asset is sold or disposed of, the original cost and accumulated depreciation are written off, and any gains or losses arising from the disposal are recorded as other income or other expenses in the period.

#### Finance Leased Fixed Assets

A leased asset is considered a finance lease when most of the rights and risks of ownership of the asset are transferred to the lessee. All other leases are considered operating leases.

#### Intangible Fixed Assets

• Land use rights: are all actual costs that the Company has incurred directly related to the area of land used, including: money spent to acquire land use rights, compensation costs, site clearance costs, land leveling costs, registration fees, etc.

Land use rights with a defined term are recorded at original cost minus accumulated depreciation.

# 4. ACCOUNTING POLICIES APPLIED (Continued)

# b. Depreciation Method

Tangible fixed assets are depreciated using the straight-line method based on the estimated useful life. The specific depreciation periods are as follows:

	Year 2025
Buildings, structures	Number of Years
Machinery, equipment	8-20
Transportation vehicles	5 - 20
	6 - 15
Management tools and equipment Other tangible fixed assets	3-5
Other tangible fixed assets	3-10

Leased assets are depreciated over the estimated useful life similar to that applied to assets owned by the Company or over the lease term, in case this period is shorter. Specifically, machinery, equipment, and transportation vehicles have a useful life of 30 months.

Intangible fixed assets include the value of leased land use rights and computer software. The value of leased land use rights is allocated in the Income Statement using the straight-line method corresponding to a lease term of 49 years. Computer software is allocated in the Income Statement using the straight-line method over a period of 4 years. Intangible fixed assets are presented at cost less accumulated amortization, with amortization shown using the straight-line method.

# Accounting Principle for Prepaid Expenses

Prepaid expenses reflect actual costs that have been incurred but are related to the operating results of multiple accounting periods and the transfer of these expenses into the production costs of subsequent accounting periods.

Prepaid expenses: are recorded at cost and classified as current and non-current on the balance sheet based on the prepayment period of each contract.

Long-term prepaid expenses related to tools and equipment are initially reflected at historical cost and are amortized using the straight-line method over a period of 2 to 3 years.

# Accounting principles for construction in progress

Assets that are under construction for production, leasing, management, or any other purpose are recorded at cost. This expense includes service costs and related interest expenses in accordance with the Company's accounting policies. Depreciation for these assets is applied similarly to other assets, starting when the asset is in a state of readiness for use.

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# ACCOUNTING POLICIES APPLIED (Continued)

### **Liability Accounting Principles**

Liabilities are monitored in detail according to their maturity, the parties to be paid, the currency type to be paid, and other factors as required by the Company's management.

Liabilities include payables to suppliers, loans payable, internal payables, and other payables that are nearly certain in value and timing and are recognized not lower than the obligation to pay, classified as follows:

- Payables to suppliers: include trade payables arising from transactions for the purchase of goods, services, and assets between the Company and suppliers (which are independent entities from the Company, including payables between the parent company and subsidiaries, joint ventures, and associates). This payable also includes amounts payable upon importation through an agent (in trust import transactions).
- Other payables include payables that are not trade-related, unrelated to the buying and selling of goods and services.
- Internal payables include amounts owed to dependent units that do not have legal status for accounting purposes.

# The principle of recognizing financial lease liabilities and borrowings

Includes loans, finance leases, excluding loans in the form of bonds or preferred shares with mandatory redemption clauses requiring the issuer to repurchase at a certain point in the future.

The company tracks loans and finance leases in detail by debtor and classifies them as short-term and long-term based on the repayment period.

Costs directly related to the loan are recognized as financial expenses, except for costs arising from loans specifically for investment, construction, or production of unfinished assets, which are capitalized according to the Accounting Standard for Borrowing Costs.

#### Principles of recognizing accrued expenses

Actual expenses that have not yet been paid but are accrued in advance as production and business expenses in the period to ensure that when actual expenses arise, they do not cause a sudden spike in production and business costs, based on ensuring the principle of matching revenues and expenses.

Accrued expenses include interest expenses payable and deposit transportation costs.

#### Principles of recording equity

The owner's investment capital is recorded based on the actual capital contributed by the owner. Retained earnings are determined based on the business results after corporate income tax and the distribution of profits or handling of losses by the Company.

The Company's after-tax profit is allocated for dividends to shareholders after approval by the Shareholders' Council at the Company's annual general meeting and after allocating reserve funds according to the Company's charter.

Dividends are announced and paid based on estimated profits. Official dividends are announced and paid in the subsequent fiscal year from retained earnings based on the approval of the Shareholders' Council at the Company's annual general meeting.

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# 4. ACCOUNTING POLICIES APPLIED (Continued)

# Principles and methods of revenue recognition and other income

Sales revenue is recognized when all five (5) of the following conditions are simultaneously satisfied:

- (a) The company has transferred most of the risks and rewards associated with ownership of the product or goods to the buyer;
- (b) The company no longer retains control over the goods as an owner or has the ability to control the goods;
- (c) Revenue can be measured with reasonable certainty;
- (d) The company will receive economic benefits from the sales transaction; and
- (e) The costs related to the sales transaction can be determined.

For interest, dividends, profit sharing, and other income: Revenue is recognized when the company is able to obtain economic benefits from such activities and can be measured with reasonable certainty.

# Principles of accounting for revenue deductions

Revenue deductions include:

- Trade discounts: are the amounts of discount on the listed price for customers purchasing in bulk, excluding trade discounts for buyers already reflected in the VAT invoice or sales invoice.
- Sales discounts: are the deductions for buyers due to poor quality products or goods, loss of quality, or non-compliance with specifications as stipulated in the economic contract; excluding sales discounts for buyers already reflected in the VAT invoice or sales invoice.
- Returned goods: due to breach of commitment, breach of economic contract, goods being of poor quality, loss of quality, or not meeting type and specifications.

In cases where products, goods, or services have been consumed in previous periods, and trade discounts, sales discounts, or returned goods arise in subsequent periods, the Company records them according to the principle:

- If they arise before the financial statements are issued: record the revenue deduction in the financial statements of the reporting period.
- If they arise after the financial statements are issued: record the revenue deduction in the period in which they arise.

# Principles of Accounting for Cost of Goods Sold

Includes the cost of products, goods, services, and investment properties sold during the period (including depreciation costs; repair costs; operational lease costs for investment properties, costs of sales, liquidation of investment properties, etc.), which are recognized in accordance with the revenue recognized during the period.

For direct material costs that exceed normal levels, labor costs, and fixed manufacturing overhead costs that are not allocated to the value of products in inventory, these are recognized immediately in the cost of goods sold (after deducting any compensations, if applicable), even when the products or goods have not yet been identified as sold.

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# 4. ACCOUNTING POLICIES APPLIED (Continued)

# Principles and methods for recording financial costs

- Losses related to financial investment activities:
- Losses from external investment contributions: Recognized according to the principle of actual occurrence.
- Losses from securities investment: Established for each type of listed and unlisted securities in the market that have a market price lower than the price recorded in the books.
- Borrowing costs: Recorded monthly based on the loan amount, interest rate, and actual borrowing days.
- Costs of joint venture contributions, securities transfers: Based on actual occurrences.
- Foreign exchange loss costs: Recognized when there is a difference between the actual transaction exchange rate and the accounting recorded exchange rate, and when a loss occurs upon revaluation of monetary items with foreign currency origins.

# Principles and methods for recognizing current corporate income tax expense and deferred corporate income tax expense

Corporate income tax expense (or corporate income tax income): Is the total of current income tax expense and deferred income tax expense (or current income tax income and deferred income tax income) when determining profit or loss for a period.

- Current corporate income tax expense: is the corporate income tax payable calculated on taxable income for the year and the current corporate income tax rate. Current income tax is calculated based on taxable income and the applicable tax rate for the tax period. The taxable income that differs from accounting profit is due to adjustments for differences between accounting profit and taxable income according to current tax policies.
- Deferred corporate income tax expense: is the corporate income tax that will be payable in
  the future arising from: recognizing deferred tax payable in the year; reversing deferred tax assets
  recognized from previous years; not recognizing deferred tax assets or deferred tax liabilities arising
  from transactions recorded directly in equity.

The company is obligated to pay corporate income tax at a rate of 20% on taxable income.

#### **Accounting estimates**

The preparation of financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Enterprise Accounting Regime, and relevant legal regulations regarding the preparation and presentation of financial statements requires the Board of Directors to make estimates and assumptions that affect the reported figures for liabilities, assets, and the presentation of liabilities and contingent assets as of the date of the financial statements, as well as the reported figures for revenue and expenses throughout the financial year. Actual business results may differ from the estimates and assumptions made.

# 4. ACCOUNTING POLICIES APPLIED (Continued)

#### **Financial Instruments**

#### Initial Recognition

At the date of initial recognition, financial assets are recognized at cost plus any transaction costs directly attributable to the acquisition of the financial asset.

The Company's financial assets include cash, short-term deposits, cash equivalents, short-term receivables, other receivables, deposits, loans, listed and unlisted financial instruments, and derivative financial instruments.

#### Financial Liabilities

At the date of initial recognition, financial liabilities are recognized at cost plus any transaction costs directly attributable to the issuance of the financial liability. The Company's financial liabilities include payables to suppliers, other payables, accrued expenses, finance lease liabilities, loans, and derivative financial instruments.

# Subsequent Reassessment

Currently, there are no regulations regarding the reassessment of financial instruments after initial recognition.

#### Related parties

Stakeholders are considered to be businesses including the Parent Company, the subsidiaries of the Parent Company, individuals directly or indirectly through one or more intermediaries who have the right to control the company or are under common control with the Company. Affiliates, individuals who directly or indirectly hold voting rights in the Company that have a significant influence on the Company. Key management responsibilities such as Directors, officers of the Company, close family members of these individuals or affiliates, or companies affiliated with these individuals are also considered stakeholders.

#### Segment Reporting

A segment is a distinguishable component of the Company that participates in providing related products or services (business segment) or in providing products or services within a specific economic environment (geographical segment) where this segment has risks and economic benefits different from other business segments. The Board of Directors believes that the main activity of the Company is the production of various types of ready-mixed concrete, and the service provision activities account for a very small proportion, with no dedicated, separate service segment. Therefore, the Company does not have Segment Reporting.

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# Notes to the financial statements

# 5. ADDITIONAL INFORMATION FOR THE INDICATORS PRESENTED IN THE BALANCE SHEET, REPORT ON BUSINESS OPERATIONS RESULTS

# 5.1 CASH AND CASH EQUIVALENTS

3.7	31.03.2025 VNĐ	01.01.2025 VNĐ
Cash on hand Cash at banks	779,433,365 20,556,546,941	569,089,091 8,173,934,595
Money is being transferred  Cash equivalents  - Time deposits with a term of less than 3 months (*)	20,000,000,000	20,000,000,000
TOTAL	20,000,000,000 41,335,980,306	20,000,000,000

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# 5.2 SHORT-TERM TRADE RECEIVABLES

0.2	SHOKE-TERNET PRADE RECEIVABLES	31.03.2025	04 04 2025
		Mark and Services	01.01.2025
	SHORT-TERM	425,036,119,839	444,570,544,777
	FECON Joint Stock Company	1,529,753,302	1,529,753,302
	FECON Investment Joint Stock Company	3,258,392,126	3,258,392,126
	Phan Vu Investment Joint Stock Company	254,778,320,735	276,630,339,982
	Hai Dang Infrastructure Joint Stock Company Binh Son Telecommunications and Construction	14,618,009,182	14,618,009,182
	Investment Joint Stock Company	2,643,868,609	2,643,868,609
	Hicon Investment Joint Stock Company	3,051,749,440	3,051,749,440
	Ha Hai An Trading Co., Ltd	101,357,074,339	98,930,271,970
	Receivables from other parties	43,798,952,106	43,908,160,166
	Including receivables from related parties	254,778,320,735	276,630,339,982
	Phan Vu Investment Joint Stock Company Long-term	254,778,320,735	276,630,339,982
	TOTAL	425,036,119,839	444,570,544,777
5.3	SHORT-TERM ADVANCES TO SUPPLIERS	31.03.2025	24 24 222
			01.01.2025
	SHORT-TERM ADVANCES TO SUPPLIERS	VNÐ	VNĐ
	Tổng	2,057,915,140	1,145,428,360
	iong .	2,057,915,140	1,145,428,360
5.4	OTHER RECEIVABLES		
		31.03.2025	01.01.2025
	Chand	VNĐ	VNĐ
	Short-term	2,083,415,764	2,212,875,762
	Other receivables	1,864,945,764	1,903,945,762
	Advances	218,470,000	308,930,000
	Long-term CP for releasing the premises of Ngũ Động Sơn	2,557,051,950	2,518,051,950
	service and trade area	2,518,051,950	2,518,051,950
	Long-term deposits and guarantees	39,000,000	·-
	TOTAL	4,640,467,714	4,730,927,712

TOTAL

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#### Allowance for doubtful short-term receivables 5.5

VD

			Unit: V
		Năm 2025	Năm 2024
	As of January 1	36,086,559,924	27,421,910,004
	Allowance recognized during the period	3,602,683,886	8,664,649,920
	Reversal of allowance during the period		
	TOTAL	39,689,243,810	36,086,559,924
5.6	INVENTORIES		
		31.03.2025	01.01.2025
	- Service and the service and	VNĐ	VNĐ
	Tools and supplies	•	27,144,000
	Raw materials	15,589,240,787	11,888,576,633
	Goods in transit	4,640,804,157	4,331,573,787
	Work in process	119,868,200	119,868,200
	Finished goods	85,399,833,687	79,699,046,657
	Merchandise	1,827,299,732	2,224,833,945
	TOTAL	107,577,046,563	98,291,043,222
	Provision for obsolete inventories	(9,802,544,776)	(9,802,544,776)
	TOTAL	97,774,501,787	88,488,498,446
5.7	Prepaid expenses		
		31.03.2025	01.01.2025
	Short-term	VNĐ	VNĐ
		2,394,559,497	5,635,230,429
	Deferred expenses	2,394,559,497	370,624,232
	Transportation costs	-	5,264,606,197
	Tool and equipment costs	S. Const. Section of the Const.	
	Long-term	643,949,953	964,831,542
	Other expenses	643,949,953	639,678,476
	Repair and renovation costs	•	325,153,066
	TOTAL	Victoria de la compansión de la compansi	Company and here a company

3,038,509,450

6,600,061,971

## 5.8 TANGIBLE FIXED ASSETS

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Cost:	Buildings and structures	Machinery and equipment	Means of transportation	Office equipment	Other fixed assets	Total
Số dư tại 01/01/2025	113,218,511,969	215,174,568,041	71,702,752,191	661 610 500	1 967 592 996	400 005 000 500
Increase during the year	110,210,011,000	210,174,000,041	71,702,732,131	661,610,500	1,867,583,826	402,625,026,527
Completion of construction	-		2 <del>5</del>	-	-	-
Acquisition of leased fixed assets						
Purchase of fixed assets						-
Decrease during the year	1	4	_			
Disposal						_
Số dư tại 31/03/2025	113,218,511,969	215,174,568,041	71,702,752,191	661,610,500	1,867,583,826	402,625,026,527
ACCUMULATED DEPRECIATION					.,001,000,020	402,020,020,027
Số dư tại 01/01/2025	106,830,549,032	204,873,308,181	69,860,944,392	579,232,384	1,627,235,087	383,771,269,076
Increase during the year	758,604,409	1,563,303,846	557,780,892	17,941,874	18,026,157	2,915,657,178
Depreciation for the year	758,604,409	1,563,303,846	557,780,892	17,941,874	18,026,157	2,915,657,178
Acquisition of leased assets				2		-,0.0,007,770
Transfer, reclassification						
Decrease during the year	-	-	•		-	-
Disposal						
Số dư tại 31/03/2025	107,589,153,441	206,436,612,027	70,418,725,284	597,174,258	1,645,261,244	386,686,926,254
REMAINING VALUE						
Tại 01/01/2025	6,387,962,937	10,301,259,860	1,841,807,799	82,378,116	240,348,739	18,853,757,451
Tại 31/03/2025	5,629,358,528	8,737,956,014	1,284,026,907	64,436,242	222,322,582	15,938,100,273

# 5.9 Leased assets

# 5.10 INTANGIBLE FIXED ASSETS

	Land use rights	Computer software	Total
Cost:			
As at 01 January 2025	6,722,430,109	280,846,000	7,003,276,109
Increase during the year	_		
Decrease during the year Adjustment due to the liquidation of a	-	-	
subsidiary company.			
As at 31 March 2025	6,722,430,109	280,846,000	7,003,276,109
ACCUMULATED DEPRECIATION			
As at 01 January 2025	2,377,545,818	280,846,000	2,658,391,818
Increase during the year	43,652,144	21	43,652,144
Depreciation for the year	43,652,144	-	43,652,144
Acquisition of leased assets Adjustment due to the liquidation of a	38 <u>4</u> 6		-
subsidiary company.	- N.	-	-
As at 31 March 2025	2,421,197,962	280,846,000	2,702,043,962
REMAINING VALUE			
As at 01 January 2025	4,344,884,291	-	4,344,884,291
As at 31 March 2025	4,301,232,147		4,301,232,147

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5.11 LONG-TERM INVESTMENTS5.11a Investment in subsidiaries

	Owners		31.03.2025		01.01.2025	
	Ownership i	Voting right	Cost of investment	Provision	Cost of investment	Provision
Investment in subsidiaries Thai Ha Concrete Joint Stock Company	99.96%	99.96%	<b>67,580,000,000</b> 67,580,000,000	-	<b>67,580,000,000</b> 67,580,000,000	:

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# 5.12 TRADE PAYABLES

	31.03.2025	01.01.2025
SHORT-TERM	VNĐ	VNĐ
FECON Joint Stock Company	70,802,417,910	77,399,978,472
	275,691,058	275,691,058
Phan Vu Investment Joint Stock Company	15,110,663,763	15,110,663,763
Truong Hai Limited Liability Company	6,417,158,019	7,215,635,337
Thanh Nam Trading Joint Stock Company	6,588,836,512	6,668,411,613
Silkroad Hanoi Joint Stock Company Viet Xo Manufacturing and Trading Joint Stock	179,300,000	89,650,000
Company	307,049,891	443,895,324
Thanh Long Mechanical Limited Liability Company Quang Khanh Manufacturing and Trading Limited	7,688,008,691	7,224,472,209
Liability Company	725,299,773	2,653,509,419
Payables to other entities Including payables to related parties	33,510,410,203	37,718,049,749
Phan Vu Investment Joint Stock Company	15,110,663,763	15,110,663,763
Long-term	15,110,663,763	15,110,663,763
Total	-	
Total	70,802,417,910	77,399,978,472

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# 5.13 Taxes and state dues

	01.01.2025	Amount to be paid	Amount paid in the	31.03.2025
	VNĐ	in the year	year	VNĐ
Payable	1,281,348,786	5,327,836,035	6,039,658,881	569,525,940
Value-added tax	275,917,962	1,519,239,161	1,754,956,392	40,200,731
Value-added tax on imported goods		2,506,537,661	2,506,537,661	(4)
Import and export tax				-
Corporate income tax	984,793,232	1,100,895,340	1,669,593,242	416,095,330
Personal income tax	20,637,592	86,751,626	105,571,586	1,817,632
Resource tax				÷.
Land and housing tax, land rental fee		111,412,247	2 <del>-</del>	111,412,247
Fees, charges, and other payable amounts		3,000,000	3,000,000	·
Receivable	1,781,878		(e)	1,781,878
Land and housing tax, land rental fee	1,781,878	7.		1,781,878

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31.03.2025	01.01.2025
VNĐ	VNĐ
1,466,786,853	4,026,838,840
1,466,786,853	4,026,838,840
-	
•	
1,466,786,853	4,026,838,840
31.03.2025	01.01.2025
VNĐ	VNĐ
699,794,455	611,455,630
623,274,956	537,124,752
-	
76,519,499	74,330,878
290,000,000	287,000,000
	287,000,000
2000 A F G P T F T	
989,794,455	898,455,630
	VNÐ 1,466,786,853 1,466,786,853

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### 5.18 LOANS

	31.03.	2025	In the yea	r <u> </u>	01.01.	2025
·-		Debt repayment				Debt repayment
a. LOANS	Value	ability	Increase	Decrease	Value	ability
Short-term bank loans	16,500,000,000	16,500,000,000	0	0	16,500,000,000	16,500,000,000
Thai Ha Concrete Joint Stock Com	16,500,000,000	16,500,000,000	-		16,500,000,000	16,500,000,000
	420					
Total	16,500,000,000	16,500,000,000	0	0	16,500,000,000	16,500,000,000

# 5.19 OWNERS' EQUITY

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# a) Movements in owners' equity

	Share capital	Share premium	Investment and development fund	Undistributed earnings	Total
As at 01 January 2024	450,999,690,000	(1,873,645,455)	38,282,148,178	49,327,810,285	Total 536,736,003,008
Net profit for the year		-		222,401,985	222,401,985
Profit distribution			2,347,868,490	(3,913,114,150)	(1,565,245,660)
Dividends	11,266,570,000			(11,266,570,000)	-
Bonus for the executive board				(313,049,132)	(313,049,132)
As at 31 December 2024	462,266,260,000	(1,873,645,455)	40,630,016,668	34,057,478,988	535,080,110,201
As at 01 January 2025	462,266,260,000	(1,873,645,455)	40,630,016,668	34,057,478,988	535,080,110,201
Net profit for the year	-			4,403,581,361	4,403,581,361
As at 31 March 2025	462,266,260,000	(1,873,645,455)	40,630,016,668	38,461,060,349	539,483,691,562

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# b) Contributed charter capital

	As at 31 March 2025			As at 31 December 2024		
	Ownership	Number of shares	Amount VNĐ	Ownershi p	Number of shares	Amount VNÐ
Phan Vu Investment Corporation	51.00%	23,575,579	235,755,792,600	51.00%	23,575,579	235,755,792,600
Others	49.00%	22,651,047	226,510,467,400	49.00%	22,651,047	226,510,467,400
TOTAL	100%	46,226,626	462,266,260,000	100%	46,226,626	462,266,260,000

Year 2025

#### b. Capital transactions with owners and distribution of dividends

		Year 202	25 Year 2024
	Owner's investment capital	Manage waters and a second	
	Contributed capital at the beginning of the period	462,266,260,00	450,999,690,000
	Issuance of shares for dividends  Contributed capital decreased during the period	-	11,266,570,000
		400 000 000 0	The street side have for trained
	Contributed capital at the end of the period  Distribution of funds	462,266,260,00	00 462,266,260,000
	Distribution of funds		(3,913,114,150
	c. Shares		
		31/03/202	25 01/01/2029
	Shares	Share	Shares
	Authorised shares	46,226,62	6 46,226,626
	Shares issued and fully paid	46,226,62	46,226,626
	Ordinary shares	46,226,62	6 46,226,626
	Shares in circulation	40.000.00	•
	Ordinary shares	46,226,62	
		46,226,62	26 46,226,626
	Par value of outstanding share	10,00	00 10,000
	(VND/share	10,00	10,000
		From 1/1/2025 - 31/03/2025	From 1/1/2024 - 31/03/2024
		31/03/2025	31/03/2024
	Net revenue from sales of goods and provision of service	VND	VND
	TOTAL -	112,051,935,900	71,263,378,268
	-	112,051,935,900	71,263,378,268
5.21	Cost of goods sold and service provision		
		From 1/1/2025 -	From 1/1/2024 -
		31/03/2025	31/03/2024
		VND	VND
	Cost of goods sold and service provision  TOTAL	100,027,749,125	64,171,928,157
	TOTAL	100,027,749,125	64,171,928,157
5.22	FINANCE EXPENSES	F 4 /4 /000F	
		From 1/1/2025 -	From 1/1/2024 -
		31/03/2025	31/03/2024
	Loan interest —	VND	1 999 910 350
	Realised foreign exchange loss		1,888,819,259
	Other	397,780,658	355,029,305
	TOTAL —	397,780,658	2,243,848,564

#### Selling expenses and administrative expenses 5.23

397,780,658

2,243,848,564

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From 1/1/2025 -	From 1/1/2024 -
31/03/2025	31/03/2024
VND	VND
6,349,418,771	2,370,272,847
1,918,050,460	1,736,066,337
123,737,868	113,556,618
4,307,630,443	520,649,892
6,349,418,771	2,370,272,847
From 1/1/2025 -	From 1/1/2024 -
31/03/2025	31/03/2024
VND	VND
9€0	-
62,870	
62,870	-
(62,870)	-
From 1/1/2025 -	From 1/1/2024 -
31/03/2025	31/03/2024
	VND
1,100,895,340	532,975,632
	31/03/2025 VND 6,349,418,771 1,918,050,460 123,737,868 4,307,630,443 6,349,418,771  From 1/1/2025 - 31/03/2025 VND - 62,870 62,870 (62,870)  From 1/1/2025 - 31/03/2025 VND

# 6. OTHER INFORMATION

# 6.1 Information about related parties

The list of related parties that have control relationships with the Company and related parties that have transactions with the Company during the year and as of March 31, 2025, is as follows:

Related party	Relationship
Phan Vu Investment Corporation Thai Ha Concrete Joint Stock Company Mr. Phan Khac Long Mr. Tran Vu Anh Tuan Mr. Dang Kien Hung Mr. Pham Trung Thanh Mr. Hoang Kim Anh	Relationship  Parent company Subsidiary Chairman of BOD BOD member BOD member BOD member cum Director BOD independent member
Ms. Le Thi Anh Ms. Nguyen Hoang Tam Quyen Ms. Ha Thi My Quyen Mr. Cao Van Thai Mr. Luong Anh Kiem Ms. Ngo Thi Thanh	Head of Board of Supervision Board of Supervision member Board of Supervision member Deputy Director Deputy Director Chief Accountant

B 09-DN

#### Transactions with key personnel

Unit: VNĐ

	_		Offic. VIVD	
Individual	Position	Remuneration		
	1 osition	Current year	Previous year	
Mr. Phan Khac Long	Chairman of BOD	37,500,000	25,000,000	
Mr. Tran Vu Anh Tuan	Member of BOD	24,000,000	16,000,000	
Mr. Dang Kien Hung	Member of BOD	24,000,000	16,000,000	
Ms. Hoang Kim Anh	BOD independent member BOD	24,000,000	16,000,000	
Mr. Pham Trung Thanh	Member of BOD Cum Director	227,805,351	192,224,098	
Ms. Le Thi Anh	Head of BOS	24,000,000	16,000,000	
Ms. Ha Thi My Quyen	BOS member	15,000,000	10,000,000	
Ms. Nguyen Hoang Tam Quyen	BOS member	15,000,000	10,000,000	
Mr. Cao Van Thai	Deputy Director	129,104,768	117,110,834	
Mr. Luong Anh Kiem	Deputy Director	129,662,650	120,859,167	
Ms. Ngo Thi Thanh	Chief Accountant	112,421,612	98,770,115	
TOTAL	762,494,381	637,964,214		

#### Related balance

		31.03.2025	01.01.2025	
Trade payables	Transaction	VNĐ	VNĐ	
Phan Vu Investment Corporation		15,110,663,763	15,110,663,763	
Thai Ha Concrete Joint Stock Company	Loan	16,500,000,000	16,500,000,000	
Trade receivables	Transaction	31.03.2025 VNĐ	01.01.2025 VNĐ	
Phan Vu Investment Corporation	Sale of finished goods	254,778,320,735	276,630,339,982	
	Roodo	From 1/1/2025 -	From 1/1/2024 -	
		31/03/2025	31/03/2024	
Sale	Transaction	VND	VND	
Phan Vu Investment Corporation	Sale of finished goods	50,616,299,300		
	Service			

#### 6. 2 Department Report

Currently, the main activity of the Company is the production of various types of finished concrete, and the service provision activities make up a very small proportion; there is no dedicated, separate service provision department. Therefore, the Company does not have a Department Report.

# 6.3 Explanation of the difference in business results this quarter compared to the same quarter last year:



Chỉ tiêu	Quarter I.2025	Quarter I.2024	Change	
		Quarter 1.2024	Value	Rate%
(1)	(2)	(3)	(4)	(5)
Net revenue from sale of goods and rendering of services	112,051,935,900	71,263,378,268	40,788,557,632	57%
Cost of goods sold and services rendered	100,027,749,125	64,171,928,157	35,855,820,968	56%
Gross profit from sale of goods and rendering of services	12,024,186,775	7,091,450,111	4,932,736,664	70%
Finance income	227,552,225	187,549,460	40,002,765	21%
Finance expenses	397,780,658	2,243,848,564	(1,846,067,906)	-82%
General and administrative expenses	6,349,418,771	2,370,272,847	3,979,145,924	168%
other expenses	62,870	-	62,870	#DIV/0!
Accounting profit before tax	5,504,476,701	2,664,878,160	2,839,598,541	107%
Net profit after tax	4,403,581,361	2,131,902,528	2,271,678,833	107%

The Separated after-tax profit for Q1 2025 increased by 107% compared to the same quarter last year. The main reasons are as follows:

- + Net revenue from sales and service provision in Q1 2025 increased by 57%, equivalent to approximately VND 40.7 billion compared to the same quarter last year. This was mainly due to positive market developments in Q4 2024, with the real estate market recovering from a difficult period. The demand for concrete piles used for construction foundations rose, leading to stable consumption volume of concrete piles produced by the company.
- + Financial expenses in Q1 2025 decreased by 82%, equivalent to a reduction of VND 1.8 billion compared to the same quarter last year. This was because in Q1 2025, the company successfully recovered receivables in a timely manner, ensuring cash flow to maintain production and business activities without incurring interest expenses.

#### 6.2 Comparison Information

The comparative data is from the financial statements of the parent company for the fiscal year ending December 31, 2024, which has been audited by Ernst & Young Vietnam LLC. The comparative data in the income statement and cash flow statement is derived from the parent company's financial statements for the accounting period ending March 31, 2024.

Preparer cum Chief Accountant

Ngo Thi Thanh

Pham Trung Thanh

Ha Mam Province, April &, 2025